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About TripAdvisor

TripAdvisor was founded in February 2000 as an unbiased resource to research and plan all aspects of travel.

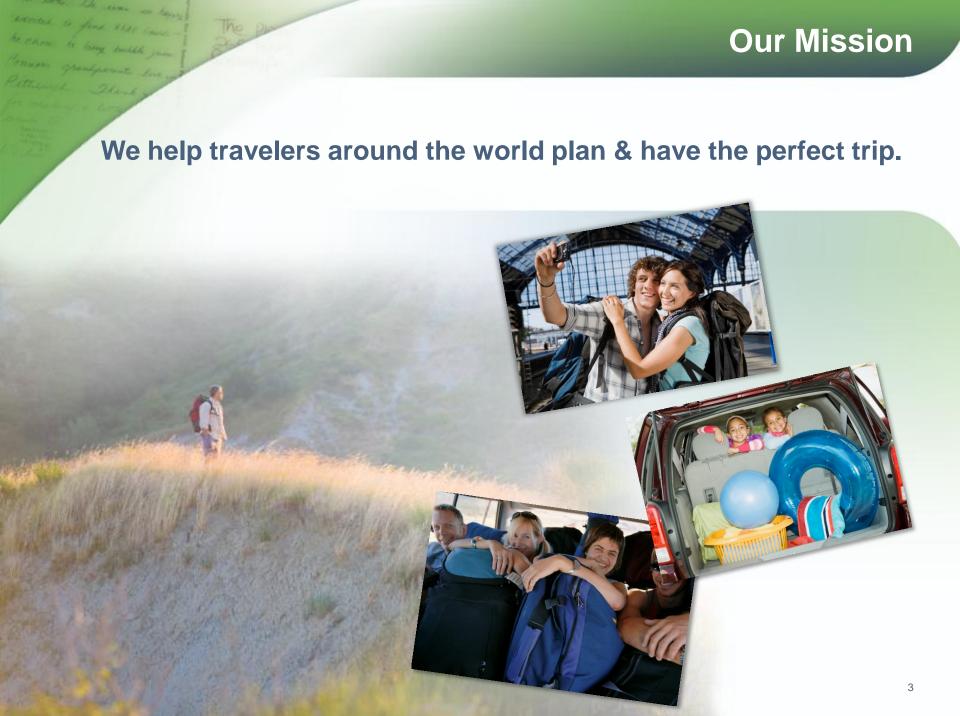


Where to Go...

Where to Stay...

How to Get There...

& What to Do When You Arrive



Our Values & Philosophy

Travelers know everything:

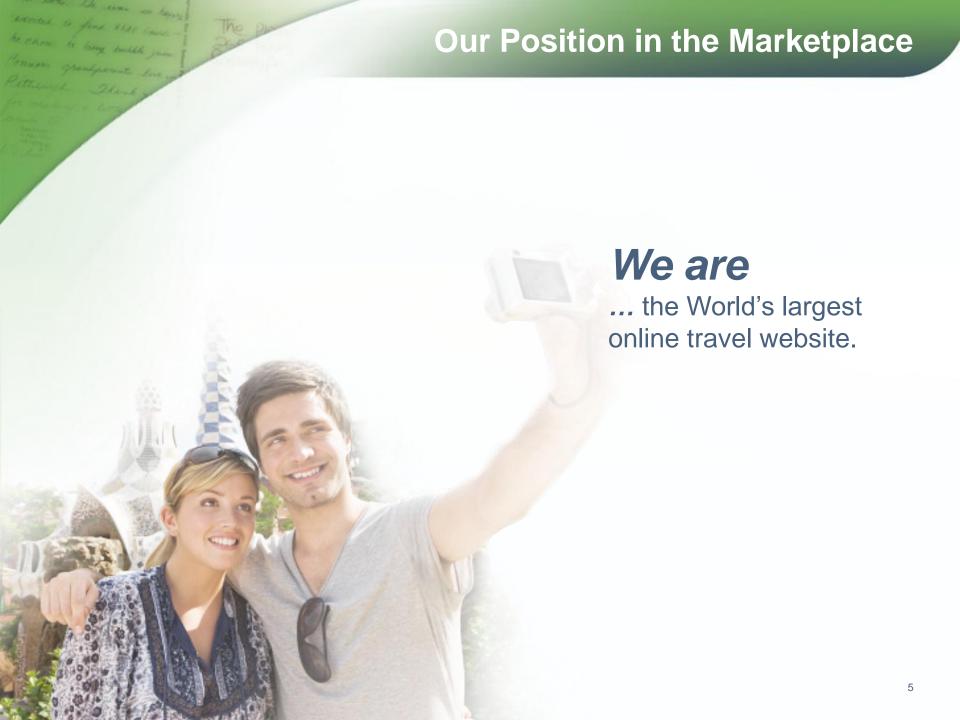
- •We tap into their collective knowledge and enable the connection to share their experiences and advice
- We are transparent We do not edit or filter content

Bigger is better:

More opinions and more input surfaces relevant information

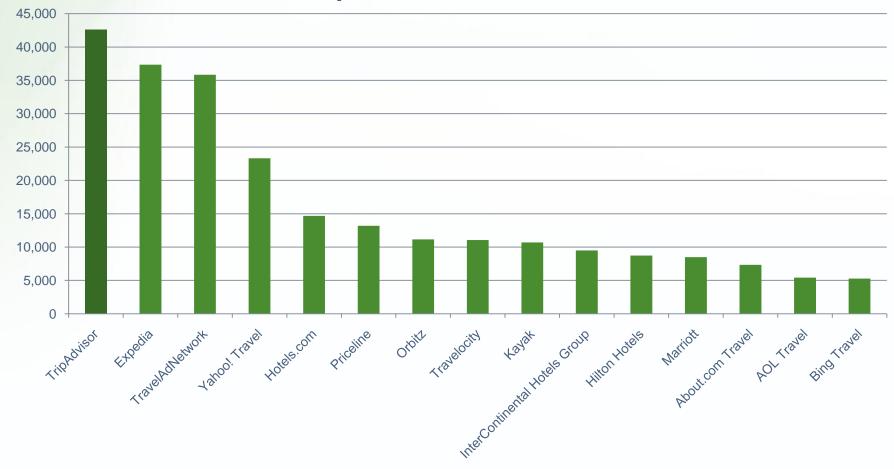
Freshness and speed of information provides the best consumer experience.





Worldwide Readership

First travel website to surpass 40 million unique visitors in one month!



Our Content

TripAdvisor's content:

- Over 35 million unbiased reviews and opinions
- Over 21 new reviews are created every minute
- 20 million+ registered members
- 25 international websites

By destination, we provide user reviews of:

- 70,000 Cities
- 450,000 Hotels
- 90,000 Attractions
- 551,000 Restaurants





US Traveler Information Sources

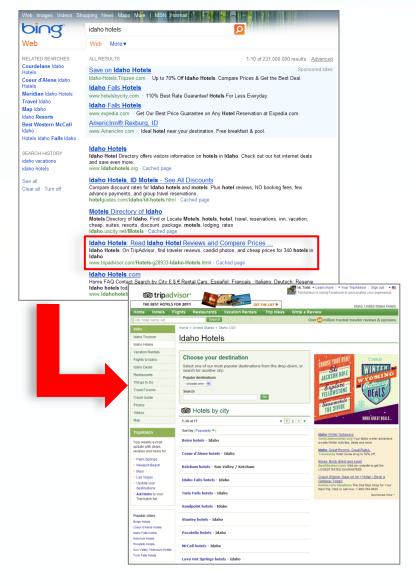
Online information via websites is the predominant source of travel information for US travelers and is followed by word-of-mouth, a key feature of the TripAdvisor value proposition

Information Sources Used for Destination Selection Phase



Start of the Travel Research







Once on TripAdvisor.com

Hotel photos | Map this hotel | Amenities | () Contact info

● ● ● 103 reviews

爾 # 🧙 of 59 hotels in Santa Barbara

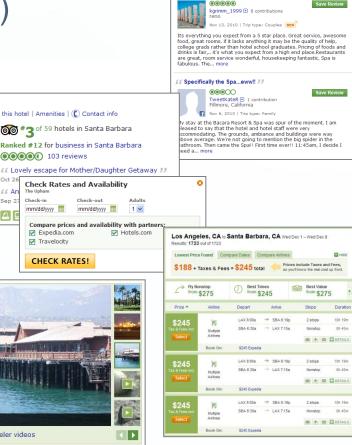
Ranked #12 for business in Santa Barbara

Read Reviews

Traveler Reviews:

- Browse Content (Photos / Videos)
- Ocheck Rates (Airfare / Hotels)
- Education on Destinations
- Things to do & where to eat





Reviews you can trust Show reviews by trip type and rating

60% of travelers recommend

« 1 2 ... 30 »

English first

(●(●)(●)(○) 291 reviews

All reviews (291)

1-10 of 291 reviews

66 Great place #3

Sort by [Date ▼] [Rating]

Business reviews (18)

Couples reviews (98) Family reviews (31) Friends getaway reviews (14) Solo travel reviews (4)

Idaho Content

Idaho Traffic (June 2010)

- 341,000 Unique Users
- 683,000 Page Views

Idaho Traffic (Dec 2010)

- 280,000 Unique Users
- 324,000 Page Views

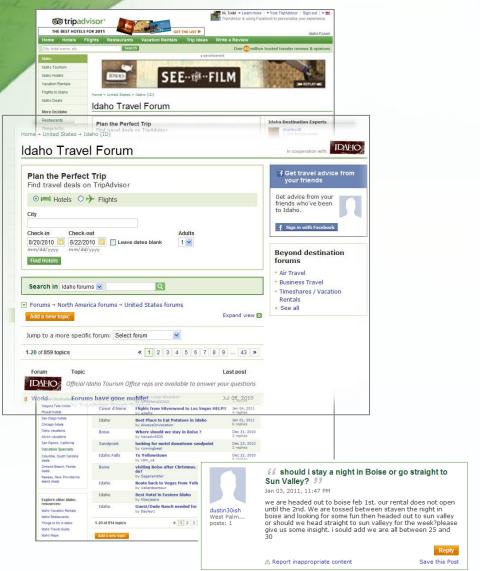
Idaho Content

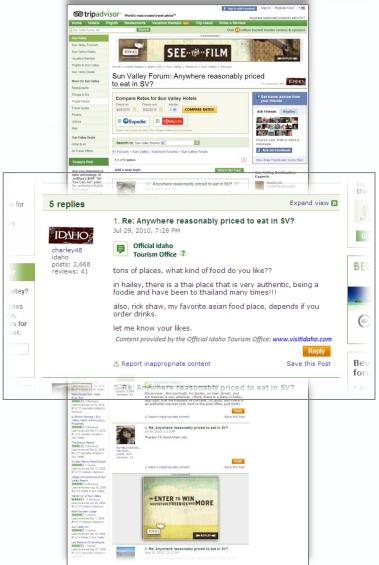
- 725 Hotels & Accommodations reviewed
- 1,612 Restaurants
- 265 Things to Do
- 913 topics discussed in the Idaho Forums





Idaho Forums

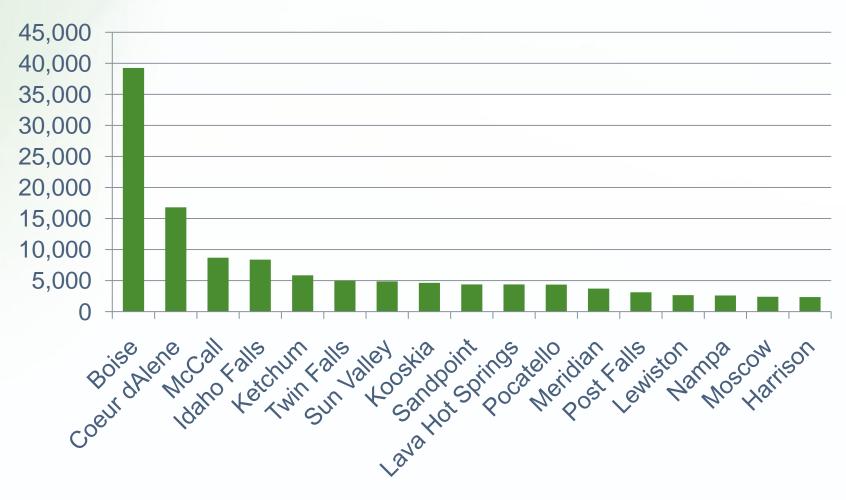






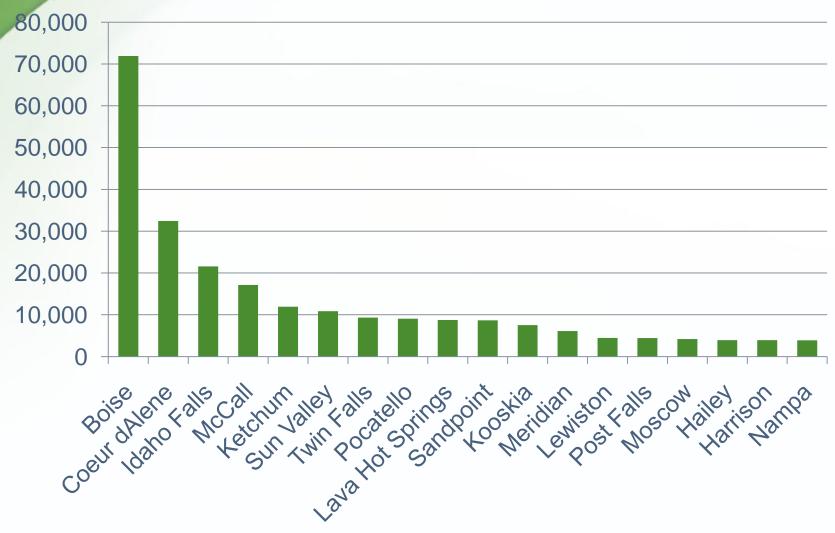
Top Idaho Markets

Top Idaho Destinations by Unique Visits



Top Idaho Markets

Top Idaho Destinations by Page Views





The DMO Tourism Sponsorship is an annual subscription that allows a DMO to sponsor prime placements on their destination's tourism page on TripAdvisor.

The modules will not only familiarize TripAdvisor users with great DMO content but will drive TripAdvisor users to the DMO's site.

The Sponsorship includes:

- DMO Photos & Videos
- Links to DMO Websites and Email Address
- O DMO Brochure Link
- Official Visitor Center(s) Flagged on Map
- Promo Module
- Events Module
- 100% SOV of the 2 banner ads





DMO Photos and Videos:

- Up to 10 photos and 2 videos
- DMO photo or video will display as the large default image

DMO Direct Links and Brochure Module

- Links to the DMOs website and email address
- Highlight a DMOs guide or brochure with the "Official Visitor Bureau Guide" link

Monterey County Convention & Visitors Bureau

Website | E-mail Download Official Guide

Monterey County Convention & Visitors Bureau deals

Sign Up for E-Newsletter Get Your Free Visitors Guide Great Monterey County Deals Become a fan on Facebook Pacific Grove Deals

Promo Module

- Oup to 5 lines of text links for coupons or promos provided by the DMO
- Links deep links readers to any designated pages on the DMO's website



Monterey County Convention & Visitors Bureau events



buildings illuminated by candlelight, ... more

Christmas in the Adobes

Monterey, CA

December 9, 2010 - December 11, 2010

On Thursday, December 9th and Saturday, December 11th, experience 20 of Monterey's beautiful historic

More events like this »



First Night Monterey

Monterey, CA

December 31, 2010 - January 1, 2011

Cap off your holiday celebration with a New Year's Eve to remember! First Night Monterey celebrates the lively arts scene in Monterey County. ... more

More events like this »



Monterey Swingfest

Hyatt Regency Monterey, Monterey, CA

January 13, 2011 - January 17, 2011

present world and national champions, plus open dancing. Presented by Central Coast Swing Dance at the Monterey Hyatt Regency. ... more

More events like this »



AT&T Pebble Beach National Pro-Am

Pebble Beach, CA

February 7, 2011 - February 13, 2011

The AT&T Pebble Beach National Pro-Am is

a 72-hole PGA TOUR golf championship dating back to the 1930's when Bing Crosby gathered a few friends to raise money for charity... and have a little fun. ... more

More events like this »

Events Module:

- Highlight upcoming events in the destination
- Show event name, location, dates and short description
- Highlight up to 5 events at one time
- Events will link to the page specified by the DMO with the "More events like this" and "more" under each event description



Visitor's Center on Map

- Placement will open up a map with a flag marking up to 3 official Visitor's Center(s)
- Hovering or clicking on a flag will display a pop-up of the visitor center's address, email and website URL





Banner Ad Units:

- Use the banners ads any way that you choose.
- Sell them off to Co-Op partners Hotels, Restaurants, Attractions or keep them to drive the user back to your website.
- You get the 300x250 and 160x600 ad units on the overview page.
- Can rotate as many partners as you choose
- Banners can be swapped out as often as you like
- Bucket of Targeted Banners



Great Idaho Campaign



April-June 2010:

 Targeted Banners running in Key Competitive States as well as Idaho.

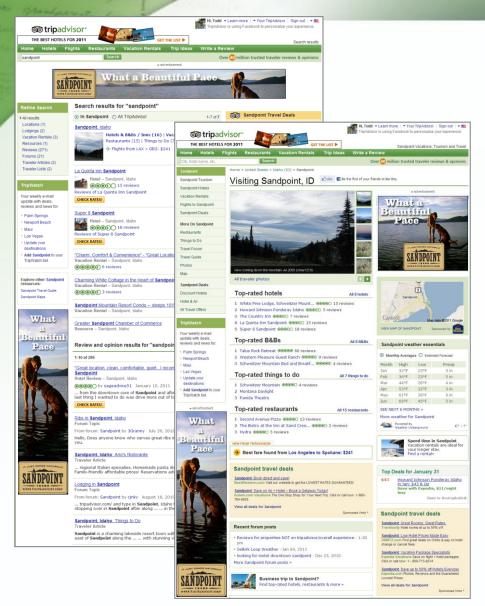


SWITA Campaign





Greater Sandpoint Chamber



Feb-June 2011:

 Targeted Banners running in Idaho and Key competitive State.





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